

RANGE OF SERVICES

PREPARING FOR SALE

Businessbuyorsell.ca

PREPARING FOR SALE CAN TAKE SIGNIFICANT TIME, DEPENDING ON THE COMPANY AND THE COMPANY OWNER'S READINESS.

WE COVER VALUATION IN A SEPARATE ARTICLE – THIS IS USUALLY DONE WHEN THE PREPARATION IS MOSTLY COMPLETE.

A FEW BASICS OF PREPARING FOR SALE :

- OBTAINING APPROPRIATE LEGAL, TAX AND ACCOUNTING ADVICE
- ENSURING YOUR MATERIAL CONTRACTS ARE ASSIGNABLE
- CONFIRMING ANY SHAREHOLDERS AGREEMENTS ARE UP TO DATE AND COMPLETE
- FRICTION POINTS INVOLVING SUPPLIERS, EMPLOYEES, CUSTOMERS OR INVESTORS ARE MITIGATED OR FIXED
- MAKING SURE THE OPERATION IS PERFORMING EFFICIENTLY
- MINIMIZING NON-PRODUCTIVE ASSETS ON THE BALANCE SHEET
- UPDATING AND ENHANCING YOUR COMPETITIVE STRATEGY
- OBTAIN A CURRENT VALUATION OF THE BUSINESS

A WELL ADVISED AND PREPARED SELLER IS THE BEST KIND.

FOR BUSINESS OWNERS LOOKING TO SELL, I OFFER MY SERVICES TO REVIEW THE ABOVE ON A RETAINER BASIS.

CALL ME AT 647.274.5593 TO DISCUSS YOUR PREPARATION FOR SALE